

PAC Newsletter
02/03/2025



Plains Acquisition Corp. and Plains State Bank

COMPANY OVERVIEW

Plains State Bank (PSB) was established in 1957 in Plains, Texas. In 2008, Chairman and CEO Milan Saunders founded Plains Acquisition Corporation (PAC) and organized a group of investors to acquire PSB. Following the acquisition, the bank charter and headquarters were moved to Humble, Texas.

PSB is primarily focused on serving the banking needs of small businesses in the local community. We have five branches in the Houston area, one branch in West Texas, and one Loan Production Office in San Antonio. With the addition of the Plains Wealth Management division, PSB also provides investment products and services through Raymond James, a registered broker-dealer and investment advisor, member FINRA and SIPC.

Additionally, PAC's wholly owned subsidiary, Plains Financial Services, Inc. (PFSI) operating as Plains Tax Strategies, offers tax preparation, tax planning, bookkeeping and payroll services.

BUSINESS INSIGHTS

Plains State Bank reported strong financial results for Q4 2024 with net income of \$5.1 million versus \$4.4 million in Q3 2024, representing a 16% increase. Net income for the 2024 full year was \$18.0 million, compared to \$17.8 million in 2023. Solid loan yields and an easing of funding costs resulted in strong net interest margins. Loan and deposit growth continues to be the result of our relationship focus, resulting in total assets of \$876.4 million as of December 31st, 2024. Economic forecasts are cautiously optimistic for 2025, with the Fed expected to make one or two rate cuts. No matter the interest rate environment, we will stay true to our conservative credit culture and continue to cultivate mutually beneficial customer relationships.

Our mission is to provide optimal solutions to our customers' banking and financial needs while providing excellent customer service and cybersecurity consistent with industry best practices. Treasury Management services provide small businesses with streamlined digital payment solutions that are secure and easy to use. Plains Wealth Management, our financial advisory group, offers high net worth individuals personal investment portfolio guidance, 401(k) analysis, estate planning, and much more. Through our lending, treasury management and financial advisory services, we provide custom-tailored solutions to deepen our customer relationships and attract new customers.

INVESTOR INFORMATION

Plains Acquisition Corporation is traded under the PLQC ticker symbol on the OTC Pink Market. If you are interested in buying or selling PAC stock, please contact Mike Acampora. Mike's contact information is as follows:

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The PAC board of directors approved a \$1.00 dividend which will be paid on March 31, 2025, and September 30, 2025 to shareholders.

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Investor Relations Contact
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PSB Results December 31, 2024

Assets	\$876.4MM
Loans	\$658.3MM
Deposits	\$734.5MM
Capital	\$136.5MM
Net Income	\$18.0MM

PAC Common Stock

YTD earnings per share as of Dec 31, 2024	\$6.72
YTD diluted earnings per share as of Dec 31, 2024	\$6.10
Book value per share as of Dec 31, 2024	\$47.55
Diluted BV per share excluding AOCI as of Dec 31, 2024	\$47.88

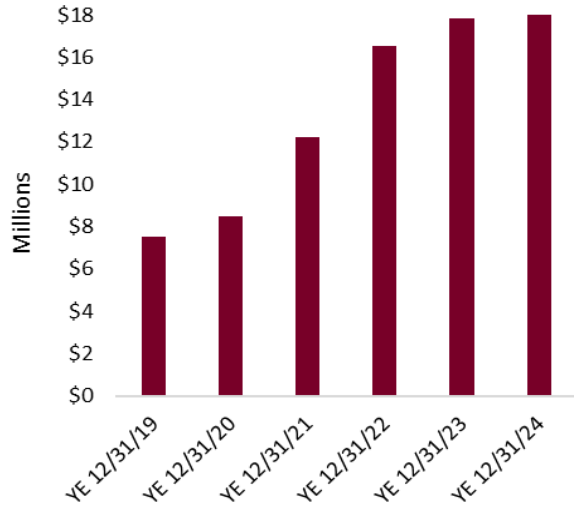
Banking the Texas Way — Since 1957



PLAINS STATE BANK
12/31/24 FINANCIAL HIGHLIGHTS

12 Month Average ROA	2.12%
12 Month Average ROE	13.45%
12 Month Average NIM	5.02%
Earning Assets/Assets	97.60%
Loans to Total Deposits	89.62%
Liquidity Ratio	25.26%
Tier 1 Leverage Ratio	15.59%
Burden	2.00%
Efficiency Ratio	47.66%

PLAINS STATE BANK
EARNINGS TREND



PAC CONSOLIDATED
FOURTH QUARTER TREND

	12/31/2020	12/31/2021	12/31/2022	12/31/2023	12/31/2024	Average Annual Growth
Assets	\$689,219M	\$783,271M	\$818,034M	\$819,338M	\$878,474M	6.3%
Loans	\$495,569M	\$602,677M	\$617,894M	\$623,050M	\$658,255M	7.4%
Deposits	\$612,363M	\$678,514M	\$703,651M	\$682,775M	\$732,102M	4.6%
# of Dep Accts	4,645	4,717	4,490	4,439	4,395	-1.4%
Net Income	\$8,440M	\$11,609M	\$15,728M	\$16,827M	\$17,016M	19.2%
YTD Earnings/Share	\$3.55	\$4.83	\$6.52	\$6.83	\$6.72	17.3%
YTD Diluted Earnings/Share	\$3.30	\$4.64	\$6.13	\$6.34	\$6.10	16.6%
Book Value/Share	\$30.78	\$34.55	\$37.86	\$42.83	\$47.55	11.5%
Diluted BV/Share excluding AOCI	\$29.27	\$33.61	\$39.04	\$43.40	\$47.88	13.1%

DISCLOSURE: The financial information presented herein reflects preliminary, unaudited historical financial results, which are not final until the Company's audited financial statements are issued and is not a prediction of future performance. This information should not be construed as investment advice. Investors are directed to confer with their investment advisor. Investments involve risk, including loss of principal. Funds held in corporate stock are not insured by the FDIC or any other government agency and are not bank guaranteed. This is neither an offer to sell nor a solicitation of an offer to buy any securities.