

PAC Newsletter
11/4/2024



Plains Acquisition Corp. and Plains State Bank

COMPANY OVERVIEW

Plains State Bank (PSB) was established in 1957 in Plains, Texas. In 2008, Chairman and CEO Milan Saunders founded Plains Acquisition Corporation (PAC) and organized a group of investors to acquire PSB. Following the acquisition, the bank charter and headquarters were moved to Humble, Texas.

PSB is primarily focused on serving the banking needs of small businesses in the local community. We have five branches in the Houston area, one branch in West Texas, and one Loan Production Office in San Antonio. With the addition of the Plains Wealth Management division, PSB also provides investment products and services through Raymond James, a registered broker-dealer and investment advisor, member FINRA and SIPC.

Additionally, PAC's wholly owned subsidiary, Plains Financial Services, Inc. (PFSI) operating as Plains Tax Strategies, offers tax preparation, tax planning, bookkeeping and payroll services.

BUSINESS INSIGHTS

Plains State Bank reported robust earnings for the third quarter with net income of \$4.5 million and YTD net income of \$12.8 million. Solid loan yields and an easing of funding costs resulted in strong net interest margins. Loan activities remain favorable to the prior year, and we are encouraged by the growth trends. Core deposit growth has been steady due to our relationship focus and treasury management offerings. Most economic forecasts expect additional Fed interest rate cuts before year end and into 2025, which will further boost future economic activity, reduce deposit costs and fuel additional loan growth.

Our mission is to provide optimal solutions to our customer's banking and financial needs while providing excellent customer service and cybersecurity consistent with industry best practices. Treasury Management services provide small businesses with streamlined digital payment solutions that are secure and easy to use. Plains Wealth Management, our financial advisory group, offers high net worth individuals a comprehensive analysis to include personal investment portfolio guidance, 401(k) analysis, estate planning, and much more. Through our lending, treasury management and financial advisory services, we provide custom-tailored solutions to our customers, which broaden and enrich our customer relationships.

INVESTOR INFORMATION

Plains Acquisition Corporation is traded under the PLQC ticker symbol on the OTC Pink Market. If you are interested in buying or selling PAC stock, please contact Mike Acampora. Mike's contact information is as follows:

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The PAC board of directors approved a \$0.75 dividend paid to shareholders on March 31, 2024 and on September 30, 2024.

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Investor Relations Contact

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PSB Results September 30, 2024

Assets	\$883.3MM
Loans	\$643.3MM
Deposits	\$745.3MM
Capital	\$133.2MM
Net Income	\$12.8MM

PAC Common Stock

YTD earnings per share as of Sep 30, 2024	\$4.85
YTD diluted earnings per share as of Sep 30, 2024	\$4.40
Book value per share as of Sep 30, 2024	\$46.43
Diluted BV per share excluding AOCI as of Sep 30, 2024	\$46.24

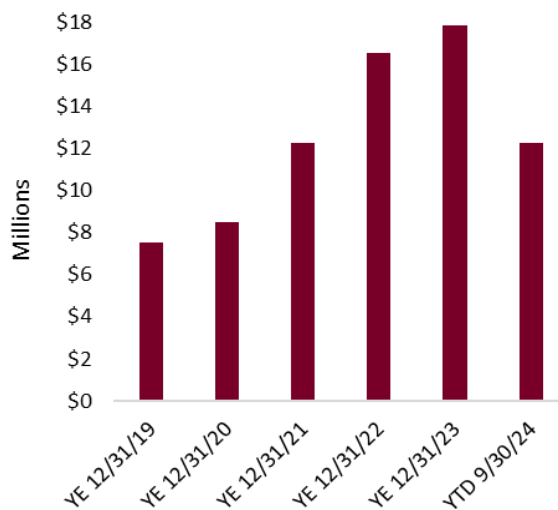
Banking the Texas Way — Since 1957



**PLAINS STATE BANK
9/30/24 FINANCIAL HIGHLIGHTS**

12 Month Average ROA	2.08%
12 Month Average ROE	13.25%
12 Month Average NIM	5.08%
Earning Assets/Assets	97.85%
Loans to Total Deposits	86.31%
Liquidity Ratio	28.08%
Tier 1 Leverage Ratio	15.44%
Burden	2.00%
Efficiency Ratio	51.21%

**PLAINS STATE BANK
EARNINGS TREND**



**PAC CONSOLIDATED
THIRD QUARTER TREND**

	9/30/2020	9/30/2021	9/30/2022	9/30/2023	9/30/2024	Average Annual Growth
Assets	\$652,167M	\$735,383M	\$807,232M	\$798,176M	\$885,796M	8.0%
Loans	\$511,910M	\$540,853M	\$628,427M	\$639,919M	\$643,254M	5.9%
Deposits	\$578,043M	\$632,906M	\$699,618M	\$668,409M	\$742,656M	6.5%
# of Dep Accts	4,669	4,748	4,545	4,496	4,395	-1.5%
Net Income	\$5,811M	\$8,432M	\$10,801M	\$12,751M	\$12,273M	20.6%
YTD Earnings/Share	\$2.44	\$3.51	\$4.48	\$5.21	\$4.85	18.7%
YTD Diluted Earnings/Share	\$2.27	\$3.37	\$4.22	\$4.81	\$4.40	18.0%
Book Value/Share	\$29.76	\$33.60	\$35.83	\$40.42	\$46.43	11.8%
Diluted BV/Share excluding AOCI	\$28.22	\$32.39	\$37.13	\$41.84	\$46.24	13.1%

DISCLOSURE: The financial information presented herein reflects preliminary, unaudited historical financial results, which are not final until the Company's audited financial statements are issued and is not a prediction of future performance. This information should not be construed as investment advice. Investors are directed to confer with their investment advisor. Investments involve risk, including loss of principal. Funds held in corporate stock are not insured by the FDIC or any other government agency and are not bank guaranteed. This is neither an offer to sell nor a solicitation of an offer to buy any securities.