

PAC Newsletter
04/23/2024



Plains Acquisition Corp. and Plains State Bank

COMPANY OVERVIEW

Plains State Bank (PSB) was established in 1957 in Plains, Texas. In 2008, Chairman and CEO Milan Saunders founded Plains Acquisition Corporation (PAC) and organized a group of investors to acquire PSB. Following the acquisition, the bank charter and headquarters were moved to Humble, Texas.

PSB is primarily focused on serving the banking needs of small businesses in the community. We have 5 branches in the Houston area, one branch in West Texas, and one Loan Production Office in San Antonio. With the addition of the Plains Wealth Management division, PSB also provides investment products and services through Raymond James, a registered broker-dealer and investment advisor, member FINRA and SIPC.

Additionally, PAC's wholly owned subsidiary, Plains Financial Services, Inc. (PFSI) operating as Plains Tax Strategies, offers tax preparation, tax planning, bookkeeping and payroll services.

BUSINESS INSIGHTS

Plains State Bank reported a solid first quarter of earnings and the outlook for 2024 continues to be favorable. Our loan and deposit pipelines are growing steadily, and we continue to add new customer relationships every day.

Currently, rates are stable, and the economy is doing surprisingly well. We continue to monitor the risks associated with increased regulation, credit quality and loan default risk in a higher rate environment. While competition for deposits is fierce, growing deposits continues to be a high priority in 2024.

Through our robust digital banking services, we provide the fastest, easiest, and most secure banking experience. Money movement via wire transfers and ACH has never been more convenient, especially with our mobile banking app. Our unparalleled customer service and our wealth management and tax preparation services provide a unique value proposition to our customers and differentiate us from our competition.

INVESTOR INFORMATION

Plains Acquisition Corporation is traded under the PLQC ticker symbol on the OTC Pink Market. If you are interested in buying or selling PAC stock, please contact Mike Acampora at D.A. Davidson. Mike's contact information is as follows:

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The PAC board of directors approved a 0.75 cent dividend paid on March 31, 2024, and another 0.75 cent dividend to be paid to shareholders on September 30, 2024.

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PSB Results March 31, 2024

Assets	\$824.5MM
Loans	\$627.3MM
Deposits	\$694.9MM
Capital	\$122.0MM
Net Income	\$3.8MM

PAC Common Stock

YTD earnings per share as of Mar 31, 2024	\$1.46
YTD diluted earnings per share as of Mar 31, 2024	\$1.37
Book value per share as of Mar 31, 2024	\$42.41
Diluted BV per share excluding AOCI as of Mar 31, 2024	\$43.49

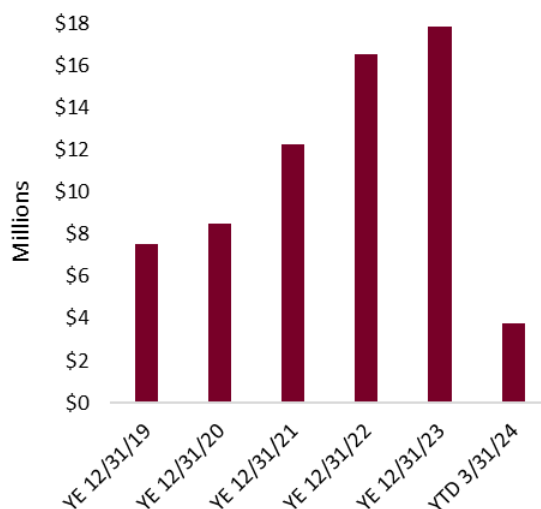
Banking the Texas Way — Since 1957



PLAINS STATE BANK
3/31/24 FINANCIAL HIGHLIGHTS

12 Month Average ROA	2.13%
12 Month Average ROE	13.95%
Net Interest Margin	4.69%
Earning Assets/Assets	97.59%
Loans to Total Deposits	90.27%
Liquidity Ratio	22.88%
Tier 1 Leverage Ratio	14.57%
Burden	2.15%
Efficiency Ratio	52.02%

PLAINS STATE BANK
EARNINGS TREND



PAC CONSOLIDATED
FIRST QUARTER TREND

	3/31/2020	3/31/2021	3/31/2022	3/31/2023	3/31/2024	Average Annual Growth
Assets	\$601,525M	\$733,704M	\$822,362M	\$815,581M	\$826,615M	8.3%
Loans	\$463,942M	\$489,569M	\$620,382M	\$639,659M	\$627,318M	7.8%
Deposits	\$533,967M	\$636,865M	\$718,074M	\$697,820M	\$692,014M	6.7%
# of Dep Accts	4,714	4,859	4,749	4,496	4,395	-1.7%
Net Income	\$1,937M	\$1,962M	\$3,328M	\$4,263M	\$3,676M	17.4%
YTD Earnings/Share	\$0.82	\$0.82	\$1.38	\$1.76	\$1.46	15.6%
YTD Diluted Earnings/Share	\$0.76	\$0.79	\$1.32	\$1.65	\$1.37	15.9%
Book Value/Share	\$27.78	\$30.94	\$34.18	\$37.96	\$42.41	11.2%
Diluted BV/Share excluding AOCI	\$26.63	\$29.68	\$34.46	\$38.91	\$43.49	13.0%

DISCLOSURE: The financial information presented herein reflects preliminary, unaudited historical financial results, which are not final until the Company's audited financial statements are issued and is not a prediction of future performance. This information should not be construed as investment advice. Investors are directed to confer with their investment advisor. Investments involve risk, including loss of principal. Funds held in corporate stock are not insured by the FDIC or any other government agency and are not bank guaranteed. This is neither an offer to sell nor a solicitation of an offer to buy any securities.